**TURNOVER OF THE COMPANY**

The changes in turnover of the company’s three different outlets i.e., Departments, Supermarkets and Small shops over a period of three years have changed gradually with Supermarket turnover growing year over year with £65M, £70M and £80M for the years 2000, 2001 and 2002 respectively.

Whereas the turnover of Small shops had fell drastically from £30M to £20M between 2000 and 2001 followed by a slight recovery in 2002 with £25M.

Since being a second highest turnover part after Supermarkets in 2000, Departments turnover fell sharply from £50M to £35M in 2001 and been consistent in 2002.

Considering the percentage of growth in turnover year over year, it can be concluded that Supermarkets have been the most consistently growing outlet leading the company growth followed by Small shops and Departments being the least, making losses consistently.